

SUCCESS UNIVERSITY QUICKSTART SYSTEM

Get excited about being part of a company that is quickly becoming the largest online learning company dedicated to personal achievement! Realize that timing is CRITICAL and everyone you know or come in contact with WILL hear about Success University and tens of thousands of people will get involved in the next year – Just decide if you want them in your group or someone else's group!

MASSIVE ACTION = MASSIVE RESULTS!

Your First 24 Hour Assignment

- Make a list of at least 100 people – Don't talk to anyone until you have done this.
- Order your Success University business cards through your back office.
- Fill out your Goals and Commitments sheet and send a copy to your upline.
- Fill out your Time Management sheet and post it where you can see it all the time.
- Read through the example scripts several times each so you will be comfortable reading them to a live prospect.

Your Next 48 Hour Assignment

- Make a commitment to doing whatever it takes to enroll at least 2 new students in Success University through your warm market list.

Tips to Invite – **Do not** try to present this to your friends one on one. Use your upline, the live tele-conferences, and the website to do your selling for you. Never explain all the details to your friends, make your upline the expert - not yourself!

Next Step

- Ensure that the two people you enrolled get off to a fast start by completing their First 24 Hour Assignment and then their next 48 Hour Assignment.
- Repeat this cycle

Note: Not everyone who enrolls will be as excited as you are. Historically in network marketing, to get 2 solid workers, you'll usually need to enroll 10 people. So if your new person isn't committed to completing their first 24 Hour and their first 48 Hour Assignments, don't get frustrated – go out and find the one's that are willing!

Ongoing

- ✓ Stay plugged into all events and continue exposing Success University to your list of names by using our proven system. Remember, we are not salespeople – just “information tour guides”. Let the SYSTEM do the selling!
- ✓ **Never, Never, Never Quit!** Winners never quit and quitters never win – Commit to doing **WHATEVER IT TAKES** to be a success in Success University!
- ✓ **Develop Yourself!** Complete your Monthly Achievement Course each month and complete several of the Short Courses each month. To attract the leaders you want, YOU have to become one first!